

*Abbreviated Curriculum Vitae*

**JAMES ALAN BRANDER**

**Office Addresses**

**At UBC:**

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**Education**

University of British Columbia: B.A. (Economics, 1975).  
Stanford University: A.M. (1978); Ph.D. (Economics, 1979).

**Present Positions**

Asia Pacific Professor of International Business, Sauder School of Business, UBC Senior Consultant, Delta Economics Group Inc., Vancouver, B.C.

**Other Professional Experience & Honours**

Editorial Board, *Asia-Pacific Journal of Accounting and Economics*, 2006-2011.

Invited to submit nomination for Nobel Prize in Economics, 1994-2015.

President, *Canadian Economics Association*, 2009-10.

Faculty Research Fellow, Research Associate, National Bureau of Economic Res., 1983-2002.

Managing Editor, *Canadian Journal of Economics*, 1997-2001.

Editorial Board, *International Tax and Public Finance*, 1993 - 1998

Jacob Biely Prize, (UBC's "top research prize" given annually to one person), 1998.

Co-Editor, *Journal of International Economics*, 1991-1996

Editorial Board, *International Journal of Industrial Organization*, 1989-1993.

Editorial Board, *Journal of International Economics*, 1988-90.

Editorial Board, *Canadian Journal of Economics*, 1985-88.

Inaugural UBC Killam Research Prize, 1986.

Harry Johnson Prize (awarded annually to the author(s) of the paper judged to be the best paper published in the *Canadian Journal of Economics* in the preceding year (with B. Spencer), 1982.

## **Consulting Services Provided in the Following Areas**

International Trade Policy  
Industrial Economics (esp. Competition Policy and Intellectual Property)  
Estimation of Economic Damages  
Venture Capital Finance  
Environmental and Resource Management

## **Past Client List (partial list)**

Apple Computer  
McCain Foods  
BC Hydro  
H. J. Heinz  
Toyota  
Cominco  
La Senza  
Competition Bureau  
& many class action plaintiffs

## **Industries Represented in Consulting Activities**

Audio recording media	MSG
Automobiles	Natural gas
Baby food	Sorbates
Citric acid	Steel
Computer software	Sugar
Credit card	Venture capital finance
DRAM and SRAM	Vitamins
Electricity	Waste disposal
Grocery Retailing	Women's clothing
Hydrogen peroxide	Zinc

## **Topics Considered in Recent Consulting Activities**

Anti-dumping  
Subsidies  
Mergers  
Abuse of dominant position  
Price-fixing (especially the measurement of damages)  
Intellectual property  
Environmental planning  
Corporate strategy

## **Expert Testimony Provided**

*Expert Witness Before Canadian Copyright Board, 2007, Internet Music Downloads, witness for online music provider.*

*Expert Witness Before the Ontario Superior Court of Justice, 2006, women's clothing, witness for defendant in intellectual property case.*

*Expert Witness Before Canadian International Trade Tribunal, 2002, steel safeguards, witness for Commissioner of Competition.*

*Expert Witness Before Canadian Copyright Board, 2000, audio recording media, witness for manufacturers of recording media.*

*Expert Witness Before Canadian Copyright Board, 1999, audio recording media, witness for manufactures of recording media.*

*Expert Witness Before Canadian International Trade Tribunal, 1998, baby food anti-dumping, witness for plaintiffs*

*Expert Witness Before Canadian International Trade Tribunal, 1995, sugar anti-dumping, witness for plaintiffs.*

## **Selected Publications**

### **I. Textbooks**

- 1) Brander, James A. (2013) *Government Policy Toward Business*, 5th. ed., Wiley: Toronto, Canada.
- 2) Jeffrey M. Perloff and James A. Brander (2014). *Managerial Economics and Strategy*, Pearson. ISBN 978-0-321-56644-7. (approx. 700 pages).

### **II. Articles in Refereed Journals**

- 3) James Brander and Barbara Spencer (2015, forthcoming), "Intra-Industry trade with Bertrand and Cournot Oligopoly: The Role of Endogenous Horizontal Product Differentiation". *Research in Economics*, first published online March 5, 2015 <http://dx.doi.org/10.1016/j.rie.2015.02.007>.
- 4) James Brander, Qianqian Du, and Thomas Hellmann (2015), "The Effects of Government-Sponsored Venture Capital: International Evidence". *Review of Finance* Vol. 19 (2) pp: 571-618.

- 5) James Brander, Edward Egan and Louisa Yeung (2014), "Estimating the Effects of Age on NHL Player Performance", *Journal of Quantitative Analysis in Sports*, 10(2) June 2014, pp. 241-259.
- 6) James A. Brander (2010) "Innovation in Retrospect and Prospect", *Canadian Journal of Economics* (November), Vol. 43, pp. 1087-1121.
- 7) James A. Brander and Jean de Bettignies, (2009) "Venture Capital Investment: The Role of Predator-Prey Dynamics with Learning by Doing", *Economics of Innovation and New Technology* , Vol. 18, pp. 1-19 (lead article)
- 8) Brander, James A. (2007), "Intellectual Property Protection as Strategic Trade Policy", *Asia-Pacific Journal of Accounting and Economic* (December) pp. 195-218.
- 9) Bettignies, Jean de and James A. Brander (2007) "Financing Entrepreneurship: Bank Finance versus Venture Capital" *Journal of Business Venturing*, 22 pp. 808-832.
- 10) James A. Brander (2006) "The Effect of Ethical Fund Portfolio Inclusion on Executive Compensation", *Journal of Business Ethics*, Vol. 69 (December), pp. 317-329.
- 11) Jen Baggs and James A. Brander (2006) "Trade Liberalization and Financial Leverage" *Journal of International Business Studies* 37 (March), 196-211.
- 12) James A. Brander and Thomas W. Ross (2006) Estimating Damages from Price-Fixing, *Canadian Class Action Review* 3 (No. 1, January) pp: 335-370.
- 13) James A. Brander, Raphael Amit and Werner Antweiler (2002) Venture Capital Syndication: Improved Venture Selection versus the Value-Added Hypotheses, *Journal of Economics and Management Strategy*, 11 (Fall) pp. 423-451.
- 14) Raphael Amit, James A. Brander and Christoph Zott (1998) "Why do Venture Capital Firms Exist? Theory and Canadian Evidence" *Journal of Business Venturing* 13 pp. 441-548 (lead article).
- 15) Brander, James A. and M. Scott Taylor (1998) "Open-Access Renewable Resources: Trade and Trade Policy in a Two-Country Model", *Journal of International Economics* 19, 267-298.
- 16) Brander, James A. and M. Scott Taylor (1998) "The Simple Economics of Easter Island: A Ricardo-Malthus Model of Renewable Resource Use", *American Economic Review* 88 (March) 119-138.
- 17) Brander, James A. and M. Scott Taylor (1997) "International Trade between Consumer and Conservationist Countries", *Resource and Energy Economics* 19, 267-298.
- 18) Brander, James A. and M. Scott Taylor (1997) "International Trade and Open Access Renewable Resources: the small open economy case", *Canadian Journal of Economics* 30, 526-552.
- 19) Brander, James A. and Barbara J. Spencer (1994) "Trade Adjustment Assistance: Welfare and Incentive Effects of Payments to Displaced Workers", *Journal of International Econ.* 36, 239-262.

- 20) Brander, James A. and Steve Dowrick (1994) "The Role of Fertility and Population in Economic Growth: New Evidence from Aggregate Cross-National Data" *Journal of Population Economics* 7, pp. 1-25.
- 21) Brander, James A. and Anming Zhang (1993) "Dynamic Competition in the Airline Industry", *International Journal of Industrial Organization* 11, pp. 407-435.
- 22) Barbara J. Spencer and James A. Brander (1992) "Pre-commitment and Flexibility: Applications to Oligopoly Theory", *European Econ. Rev.* 36:8, pp. 1601-1626, December.
- 23) Brander, James A. (1992) "Comparative Economic Growth: Evidence and Interpretation", *Canadian Journal of Economics* vol. 25 (Nov), pp. 792-818 (This paper was the 1992 Innis Lecture at the Canadian Economics Association Meetings, Charlottetown, PEI, June 1992.
- 24) Brander, James A. and Michel Poitevin (1992) "Managerial Compensation and the Agency Costs of Debt Finance" *Managerial and Decision Economics* vol. 13, pp. 55-64.
- 25) Brander, James A. (1991) "Election Polls, Free Trade, and the Stock Market: Evidence from the 1988 Canadian General Election", *Canadian Journal of Economics*, vol. 24 (Nov), pp. 827-843.
- 26) Brander, James A. and Anming Zhang (1990) "Market Conduct in the Airline Industry: An Empirical Investigation", *Rand Journal of Economics*, vol. 21 (Winter), pp. 567-583.
- 27) Brander, James A. and Barbara J. Spencer (1989) "Moral Hazard and Limited Liability: Implications for the theory of the firm" *International Economic Review*, vol.30 (Nov), pp. 833-849.
- 28) Brander, James A. and Barbara J. Spencer (1988) "Unionized Oligopoly and International Trade Policy", *Journal of International Economics*, vol.24 (May), pp.217-234.
- 29) Brander, James A. and Tracy Lewis (1988) "Bankruptcy Costs and the Theory of Oligopoly", *Canadian Journal of Economics*, vol.21, (May) pp.221-243.
- 30) Brander, James A. and Barbara J. Spencer (1987) "Foreign Direct Investment, Unemployment, and Endogenous Taxes and Tariffs", *Journal of International Economics*, 22 (May) 257-280.
- 31) Brander, James A. and Tracy Lewis (1986) "Oligopoly and Financial Structure: the effects of limited liability" *American Economic Review* 76 (December) 956-970.
- 32) Brander, James A. and Barbara J. Spencer (1985) "Ramsey-Optimal Two Part Tariffs: the Case of Many Heterogeneous groups, *Public Finance*, (No. 3), 335-346.
- 33) Brander, James A. and Barbara J. Spencer (1985) "Tacit Collusion, Free Entry and Welfare", *Journal of Industrial Economics* 33 (March), 277-294.
- 34) Brander, James A. and Barbara J. Spencer (1985) "Export Subsidies and International Market Share Rivalry", *Journal of International Economics* 17 (February), 83-100.

- 35) Brander, James A. and Barbara J. Spencer (1984) "Trade Warfare: Tariffs and Cartels", *Journal of International Economics* 16 (May), 227-242.
- 36) Brander, James A. and Jonathan Eaton (1984) "Product Line Rivalry", *American Economic Review*, 74 (June) 323-334.
- 37) Brander, James A. and Paul Krugman (1983) "A 'Reciprocal Dumping' Model of International Trade", *Journal of International Economics*, 15 (November) 313-321
- 38) Spencer, Barbara J. and James A. Brander (1983) "International R & D Rivalry and Industrial Strategy", *Review of Economic Studies*, 50 (October) 707-722
- 39) Brander, James A. and Barbara J. Spencer (1983) "Strategic Commitment with R & D: The Symmetric Case", *Bell Journal of Economics*, 14 (Spring), 225-235.
- 40) Brander, James A. and Slobodan Djajic (1983) "Rent-Extracting Tariffs and the Management of Exhaustible Resources", *Canadian J. of Economics*, 16, 289-299.
- 41) Spencer, Barbara J. and James A. Brander (1983) "Second Best Pricing of Publicly Produced Inputs: The Case of Downstream Imperfect Competition", *Journal of Public Economics*, 20, (February), 113-119.
- 42) Brander, James A. and Barbara Spencer (1981) "Tariffs and the Extraction of Foreign Monopoly Rent Under Potential Entry", *Canadian Journal of Economics* 14: 371-384 (won Harry Johnson Prize).
- 43) Brander, James A. (1981) "Intra-industry Trade in Identical Commodities", *Journal of International Economics* 11 (February), 1-14.